

# Residential product guide

October 2024 | For intermediaries only

## Key Product Criteria:

- ✔ Criteria on completion
- ✔ No credit scoring
- ✔ Up to 4 defaults & 3 CCJ's allowed in the last 3 years per applicant (unsatisfied)
- ✔ Ignore all CCJ's & Defaults under £300
- ✔ The maximum number of unsecured debts that are in arrears at the point of application is 5 (including active defaults)



Employed



Self Employed



Complex Credit




Contractors



Right to Buy

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We'll make our decisions based on your customer's unique circumstances – we don't credit score

# Credit Categories for Residential Mortgages

Lending is based on the lowest credit tier of any individual applicant

Credit Category	Deposit Unlock	Clear	AAA	AA	A	BBB
Up to LTV	95%	85%	80%	80%	75%	70%
Defaults	1 (satisfied) in 36 months	1 (satisfied) in 36 months	1 in 36 months	2 in 36 months	3 in 36 months	4 in 36 months
CCJ's Number	0 in 36 months	0 in 36 months	1 (satisfied) in 36 months	1 in 36 months	2 in 36 months	3 in 36 months
Missed mortgage/ secured loan / rental payments	0 in 24 months	0 in 24 months	1 in 13 - 24 months	2 in 13 - 24 months	3 in 13 - 24 months	4 in 13 - 24 months
Bankruptcy/ Sequestration/ DRO	> 6 years discharged	> 6 years discharged	> 3 years discharged	> 3 years discharged	> 3 years discharged	> 3 years discharged
IVA/Trust Deed	> 6 years discharged	> 6 years discharged	> 3 years discharged	> 3 years discharged	> 3 years discharged	> 3 years discharged
Pay Day Loans	0 in 12 months	0 in 12 months	0 in 6 months	Current		
Unsecured Arrears	Maximum of 5 unsecured credit accounts in arrears at the point of completion. The arrears can be ignored in the following circumstances: <ul style="list-style-type: none"> <li>▪ If the balance of the loan is under £300</li> <li>▪ If the account has defaulted or is part of a DMP / DAS</li> </ul>					
Unsecured Arrears (Recency)	<ul style="list-style-type: none"> <li>▪ Arrears disregarded if balance &lt;£300</li> <li>▪ Maximum of 2 missed payments in the last 6 months per credit agreement</li> <li>▪ If balance &gt;£500, the latest payment must have been made</li> </ul>					
Debt Management Plans/ Debt Arrangement Schemes	DMP/DAS must have been settled over 12 months ago		DMP: OK if still in operation and can remain DAS: Must be repaid prior to / upon completion			

## Notes

For joint borrowers, the product selection is based on the lowest credit tier of any applicant.

Defaults:

- ✔ 0 in the last 6 months; > 36 months ignored
- ✔ < £300 or telecom ignored (even if it's in last 6 months)

CCJ's Number:

- ✔ 0 in last the 6 months; > 36 months ignored
- ✔ < £300 or telecom ignored (even if it's in the last 6 months)

Mortgage/Rent Arrears

- ✔ 0 in 12 months
- ✔ > 24 months ignored

Pay Day Loans

- ✔ Payday loan is defined as a loan < 12 months with an APR of at least 39%
- ✔ Includes any revolving credit used in the past 12 months
- ✔ All outstanding Pay Day Loans are to be cleared on or prior to completion
- ✔ Only one applicant can have had a Pay Day loan in the last 12 months

Debt Management Plans/Debt Arrangement Schemes

- ✔ Must be due to a life event and conducted satisfactorily for 12 months

# Residential Mortgage Products

## Purchase & Remortgage

Free basic legals or a £500 contribution to solicitors costs - remortgages only

Rate Term	Up to LTV	Clear	AAA	AA	A	BBB	Fee
2 Year Fixed	65%	6.59%	6.79%	6.99%	7.19%	7.39%	£1,495
	70%	6.64%	6.84%	7.04%	7.24%	7.44%	£1,495
	75%	6.69%	6.89%	7.09%	7.29%		£1,495
	80%	6.79%	6.99%	7.19%			£1,495
	85%	7.24%					£1,495
Rate Term	Up to LTV	Clear	AAA	AA	A	BBB	Fee
3 Year Fixed	65%	6.44%	6.69%	6.94%	7.14%	7.34%	£1,495
	70%	6.49%	6.74%	6.99%	7.19%	7.39%	£1,495
	75%	6.54%	6.79%	7.04%	7.24%		£1,495
	80%	6.64%	6.89%	7.14%			£1,495
	85%	7.09%					£1,495
Rate Term	Up to LTV	Clear	AAA	AA	A	BBB	Fee
5 Year Fixed	65%	6.34%	6.59%	6.89%	7.09%	7.29%	£1,495
	70%	6.39%	6.64%	6.94%	7.14%	7.34%	£1,495
	75%	6.44%	6.69%	6.99%	7.19%		£1,495
	80%	6.54%	6.79%	7.09%			£1,495
	85%	6.99%					£1,495
Rate Term	Up to LTV	Clear	AAA	AA	A	BBB	Fee
Reversion Rate	65%	8.55% (2.30% + BVR*)	8.69% (2.44% + BVR*)	8.85% (2.60% + BVR*)	8.99% (2.74% + BVR*)	9.15% (2.90% + BVR*)	£1,495
	70%	8.55% (2.30% + BVR*)	8.69% (2.44% + BVR*)	8.85% (2.60% + BVR*)	8.99% (2.74% + BVR*)	9.15% (2.90% + BVR*)	£1,495
	75%	8.70% (2.45% + BVR*)	8.85% (2.60% + BVR*)	9.00% (2.75% + BVR*)	9.15% (2.90% + BVR*)		£1,495
	80%	8.80% (2.55% + BVR*)	8.95% (2.70% + BVR*)	9.10% (2.85% + BVR*)			£1,495
	85%	8.90% (2.65% + BVR*)					£1,495

Bankruptcy/  
Sequestration DRO/IVA/  
Trust Deed

A loading of 1% applies to customers that have had an IVA/Debt Relief Order/ Trust Deed or Bankruptcy/Sequestration discharged in the last 6 years

Bankruptcy/  
Sequestration DRO/IVA/  
Trust Deed

<p>Bluestone Standard Variable rate "BVR"</p>	<p>6.25%</p>	<p>The rate does not have a direct link to the Bank of England Base Rate (BBR), which is also reviewed regularly. Typically the BVR will move in line with BBR changes, but could also go up or down at any other point in time, as this is a variable rate set by Bluestone Mortgages and reviewed regularly.</p>
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ERC	Year 1	Year 2	Year 3	Year 4	Year 5
2 Year Fixed	3%	2%			
3 Year Fixed	3%	2.5%	2%		
5 Year Fixed	3%	2.5%	2%	1%	0.5%

# Residential Mortgage Products

We've expanded our Purchase Fees Free product range

Rate Term	Up to LTV	Clear	AAA	AA	A	BBB	
2 Year Fixed	65%	7.24%	7.44%	7.64%	7.84%	8.04%	
	70%	7.29%	7.49%	7.69%	7.89%	8.09%	
	75%	7.34%	7.54%	7.74%	7.94%		
	80%	7.44%	7.64%	7.84%			
	85%	7.89%					
Rate Term	Up to LTV	Clear	AAA	AA	A	BBB	
3 Year Fixed	65%	6.89%	7.14%	7.39%	7.59%	7.79%	
	70%	6.94%	7.19%	7.44%	7.64%	7.84%	
	75%	6.99%	7.24%	7.49%	7.69%		
	80%	7.09%	7.34%	7.59%			
	85%	7.54%					
Rate Term	Up to LTV	Clear	AAA	AA	A	BBB	
5 Year Fixed	65%	6.69%	6.94%	7.24%	7.44%	7.64%	
	70%	6.74%	6.99%	7.29%	7.49%	7.69%	
	75%	6.79%	7.04%	7.34%	7.74%		
	80%	6.89%	7.14%	7.44%			
	85%	7.34%					
Rate Term	Up to LTV	Clear	AAA	AA	A	BBB	
Reversion Rate	65%	9.20% (2.95% + BVR*)	9.34% (3.09% + BVR*)	9.50% (3.25% + BVR*)	9.64% (3.39% + BVR*)	9.80% (3.55% + BVR*)	
	70%	9.29% (2.95% + BVR*)	9.34% (3.09% + BVR*)	9.50% (3.25% + BVR*)	9.64% (3.39% + BVR*)	9.80% (3.55% + BVR*)	
	75%	9.35% (3.10% + BVR*)	9.50% (3.25% + BVR*)	9.65% (3.40% + BVR*)	9.80% (3.55% + BVR*)		
	80%	9.45% (3.20% + BVR*)	9.60% (3.35% + BVR*)	9.75% (3.50% + BVR*)			
	85%	9.55% (3.30% + BVR*)					

Bankruptcy/  
Sequestration DRO/IVA/  
Trust Deed

A loading of 1% applies to customers that have had an IVA/Debt Relief Order/ Trust Deed or Bankruptcy/Sequestration discharged in the last 6 years

Bankruptcy/  
Sequestration DRO/IVA/  
Trust Deed

Bluestone  
Standard Variable  
rate "BVR"

6.25%

The rate does not have a direct link to the Bank of England Base Rate (BBR), which is also reviewed regularly. Typically the BVR will move in line with BBR changes, but could also go up or down at any other point in time, as this is a variable rate set by Bluestone Mortgages and reviewed regularly.

ERC	Year 1	Year 2	Year 3	Year 4	Year 5
2 Year Fixed	3%	2%			
3 Year Fixed	3%	2.5%	2%		
5 Year Fixed	3%	2.5%	2%	1%	0.5%

## Residential Mortgage Products

We've expanded our Remortgage Fees Free product range

Free basic legals or a £500 contribution to solicitors costs - remortgages only

Rate Term	Up to LTV	Clear	AAA	AA	A	BBB	
2 Year Fixed	65%	6.79%	6.99%	7.19%	7.39%	7.59%	
	70%	6.84%	7.04%	7.24%	7.44%	7.64%	
	75%	6.89%	7.09%	7.29%	7.49%		
	80%	6.99%	7.19%	7.39%			
	85%	7.44%					
Rate Term	Up to LTV	Clear	AAA	AA	A	BBB	
3 Year Fixed	65%	6.54%	6.89%	7.14%	7.34%	7.54%	
	70%	6.59%	6.94%	7.19%	7.39%	7.59%	
	75%	6.74%	6.99%	7.24%	7.44%		
	80%	6.84%	7.09%	7.34%			
	85%	7.29%					
Rate Term	Up to LTV	Clear	AAA	AA	A	BBB	
5 Year Fixed	65%	6.49%	6.74%	7.04%	7.24%	7.44%	
	70%	6.54%	6.79%	7.09%	7.29%	7.49%	
	75%	6.59%	6.84%	7.14%	7.34%		
	80%	6.64%	6.94%	7.24%			
	85%	7.04%					
Rate Term	Up to LTV	Clear	AAA	AA	A	BBB	
Reversion Rate	65%	8.55% (2.30% + BVR*)	8.69% (2.44% + BVR*)	8.85% (2.60% + BVR*)	8.99% (2.74% + BVR*)	9.15% (2.90% + BVR*)	
	70%	8.55% (2.30% + BVR*)	8.69% (2.44% + BVR*)	8.85% (2.60% + BVR*)	8.99% (2.74% + BVR*)	9.15% (2.90% + BVR*)	
	75%	8.70% (2.45% + BVR*)	8.85% (2.60% + BVR*)	9.00% (2.75% + BVR*)	9.15% (2.90% + BVR*)		
	80%	8.80% (2.55% + BVR*)	8.95% (2.70% + BVR*)	9.10% (2.85% + BVR*)			
	85%	8.90% (2.65% + BVR*)					




Bankruptcy/  
Sequestration DRO/IVA/  
Trust DeedA loading of 1% applies to customers that have had an IVA/Debt Relief Order/ Trust Deed or  
Bankruptcy/Sequestration discharged in the last 6 yearsBankruptcy/  
Sequestration DRO/IVA/  
Trust DeedBluestone  
Standard Variable  
rate "BVR"

6.25%

The rate does not have a direct link to the Bank of England Base Rate (BBR), which is also reviewed regularly. Typically the BVR will move in line with BBR changes, but could also go up or down at any other point in time, as this is a variable rate set by Bluestone Mortgages and reviewed regularly.

ERC	Year 1	Year 2	Year 3	Year 4	Year 5
2 Year Fixed	3%	2%			
3 Year Fixed	3%	2.5%	2%		
5 Year Fixed	3%	2.5%	2%	1%	0.5%

# Residential Income Criteria

	Criteria	Evidenced By
 Employed	<ul style="list-style-type: none"> <li>Permanently employed, in continuous employment for more than 6 months and in current role for more than 3 months, and not in any probationary period on completion</li> </ul>	<ul style="list-style-type: none"> <li>3 months payslips and P60</li> <li>Details of last 6 months employment</li> <li>Latest 1 months bank statements</li> <li>Employment reference may be required</li> </ul>
	Bonus <ul style="list-style-type: none"> <li>50% of average earned in last 2 years</li> <li>100% if this is guaranteed</li> </ul>	<ul style="list-style-type: none"> <li>2 years P60 or employment reference</li> </ul>
	Commission/Overtime/Shift Pay <ul style="list-style-type: none"> <li>50% of average earned in last 3 months</li> <li>100% if this is guaranteed</li> </ul>	<ul style="list-style-type: none"> <li>3 months payslips</li> </ul>
	Car allowance/Location allowance <ul style="list-style-type: none"> <li>Up to 100% if guaranteed</li> <li>Nil if not guaranteed</li> </ul>	<ul style="list-style-type: none"> <li>3 months payslips</li> </ul>
 Self Employed	<ul style="list-style-type: none"> <li>Minimum 12 months trading history</li> <li>For Sole Traders we'll accept net profit</li> <li>For Partnerships we'll accept their share of net profit</li> <li>Directors Pension/Car Allowance and Home Office Use included</li> <li>Ltd company directors, we'll accept salary and dividends</li> <li>Can use salary and net profit if the applicant(s) own 100% of the business</li> </ul>	<ul style="list-style-type: none"> <li>3 months business bank statements</li> <li>3 months personal bank statement</li> </ul> <p><b>If trading less than 2 years:</b></p> <ul style="list-style-type: none"> <li>Latest SA302 tax calculation and corresponding tax overview or...</li> <li>Latest certified accounts</li> </ul> <p><b>If trading is over 2 years:</b></p> <ul style="list-style-type: none"> <li>Last 2 years SA302's tax calculations and corresponding tax overview or...</li> <li>Latest certified accounts</li> <li>Management or draft accounts are not acceptable</li> </ul> <p><b>The evidence of income must cover the last full year's trading</b></p>
 Contractors	Day rate contractors <ul style="list-style-type: none"> <li>Day 1 contractor accepted</li> <li>Min 6 months industry experience</li> <li>Calculated as day rate x 5 x 48</li> <li>No gaps of more than 6 weeks in the last 6 months</li> </ul>	<ul style="list-style-type: none"> <li>Copy of current contract</li> <li>3 months bank statements</li> <li>Employment reference may be required</li> </ul>
	PAYE Contractor <ul style="list-style-type: none"> <li>Day 1 contractor accepted</li> <li>Min 6 months continuous employment</li> </ul>	<ul style="list-style-type: none"> <li>Latest contract</li> <li>If new contract, we'll need to see evidence of 6 months history e.g. 6 months payslips</li> <li>3 months bank statements</li> </ul>
	Temp/Agency/Zero hour contractors <ul style="list-style-type: none"> <li>12 month history with the same employer and in current role for 3 months.</li> <li>Average of the last 12 months earnings</li> </ul>	<ul style="list-style-type: none"> <li>12 months payslips required to take an average</li> <li>3 months bank statements</li> </ul>
	CIS Workers <ul style="list-style-type: none"> <li>12 month history</li> <li>Average last 12 months earnings if using invoices, or use latest years SA302's</li> </ul>	<ul style="list-style-type: none"> <li>Accept 12 months CIS vouchers or SA302's as income</li> <li>3 months bank statements</li> </ul>
Other	Criteria	Evidenced By
Maintenance	Up to 100% if received and evidenced for last 6 months	CSA orders
Casual Income	12 months employment history required, must be with current employer a minimum of 6 months	6 months payslips, P60 and 6 months bank statement
Directors/Partners Fees	Up to 100%	Tax returns and 3 months bank statements
Investment Income	Up to 100% if guaranteed and sustainable	Solicitors/Accountant/Trust administrator verification
Pension Income	Up to 100%	<ul style="list-style-type: none"> <li>Pension statement/letter or Sa302 &amp; Tax Year Overview</li> <li>3 months bank statements</li> </ul>
Second Jobs	Must be permanent and been in role for 6 months	<ul style="list-style-type: none"> <li>3 months payslips and P60</li> <li>3 months bank statements</li> </ul>
Benefit Income	We accept: <ul style="list-style-type: none"> <li>100% of Working Tax Credits, Disability Living Allowance, Incapacity Benefit &amp; Carers Allowance subject to a maximum of 30% of household income</li> <li>We can accept 100% of Child Tax Credits – the term of the mortgage cannot exceed the child's 16th birthday</li> </ul> We do not accept: <ul style="list-style-type: none"> <li>Child Benefit, JSA, Housing Benefit or DLA for non applicants i.e. being received by the app on behalf of a 3rd</li> </ul>	Latest award letter
Other income we won't take	Statutory Sick Pay, Occupational Sick Pay, Self Certified Income	
Lending into Retirement	Lending into retirement will be deemed as the earlier of: <ul style="list-style-type: none"> <li>The customers anticipated retirement age</li> <li>Age 70</li> </ul> If the mortgage extends into retirement or beyond the age of 70, evidence will be required to demonstrate that the mortgage will be affordable through the life of the loan as shown opposite.	<ul style="list-style-type: none"> <li>Up to age 50yrs or 20yrs + until retirement: Satisfactory evidence of payments into a pension plan to be supplied</li> <li>Aged 50yrs + or less than 20yrs until retirement: Satisfactory evidence of future income such as the latest projected pension statement</li> <li>We may consider using pre-retirement income only beyond age 70, to a maximum age of 73 for skilled professionals, for example               <ul style="list-style-type: none"> <li>Specialist consultant in finance</li> <li>Legal Practitioners</li> <li>Doctors/ Medical Practitioners including support staff</li> <li>Business Owner</li> </ul> </li> </ul>
Rental Income	Portfolio Landlords (4+ properties): 100% of Net Rental Income after the portfolio is stressed at 125% of 5.50%  Non-Portfolio Landlords: 75% of Net Rental Income	6 months rental statements, or signed AST or bank statements showing 6 months rental income
Foster care Workers	12 month history	SA302's or last 12 months remittance slips/invoices/reference from foster care agency to evidence income

*Freddy & Faith  
First Home*

## Key Product Criteria

- Only specialist lender offering a 95% LTV solution on new builds
- **No credit scoring**
- 100% Home ownership with no 2nd charge equity loans required
- 180 day offer validity
- CCJs & Defaults < £300 or telecoms ignored



## 95% Mortgage Product (Deposit Unlock)

New product for first-time buyers

Rate Term	Up to LTV	Clear	Fee
2 Year Fixed	95%	7.24%	£1,495
5 Year Fixed	95%	6.99%	£1,495

2 Year Fixed <b>Fees Free</b>	95%	7.89%	
5 Year Fixed <b>Fees Free</b>	95%	7.34%	

Rate Term	Up to LTV	Clear	Fee
Reversion Rate	95%	9.10% (2.85% + BVR*)	£1,495

Reversion Rate <b>Fees Free</b>	95%	9.75% (3.50% + BVR*)	
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ERC	Year 1	Year 2	Year 3	Year 4	Year 5
2 Year Fixed	3%	2%			
5 Year Fixed	3%	2.5%	2%	1%	0.5%
Term Variable	1.5%	1%	0.5%		

Bluestone Standard Variable rate "BVR"	6.25%	The rate does not have a direct link to the Bank of England Base Rate (BBR), which is also reviewed regularly. Typically the BVR will move in line with BBR changes, but could also go up or down at any other point in time, as this is a variable rate set by Bluestone Mortgages and reviewed regularly
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## 95% Lending Criteria (Deposit Unlock)

The Deposit Unlock scheme provides an opportunity for first-time buyers to purchase a participating new build with only a 5% deposit.

Deposit Unlock	Criteria
Property Types	<p>Only available on New Build properties (Leasehold flats must have a minimum of 2 bedrooms). Construction type - as per standard policy. All properties must have a suitable new build warranty in place at the point of completion. Only those warranties listed on our website are deemed acceptable:</p> <ul style="list-style-type: none"> <li>• Advantage</li> <li>• Aedis Warranties</li> <li>• Ark Residential New Build Latent Defects Insurance Policy</li> <li>• BLP</li> <li>• Build Assure</li> <li>• Build Zone</li> <li>• Castle 10 provided by Checkmate</li> <li>• CRL Management Ltd</li> <li>• Global Home Warranties</li> <li>• ICW (International Construction Warranties)</li> <li>• LABC New Home Warranty</li> <li>• NHBC</li> <li>• One Guarantee</li> <li>• Premier Guarantee</li> <li>• Project Builders Structural Guarantee Certificate.</li> <li>• Proteck</li> <li>• The Q Policy</li> <li>• Zurich Municipal.</li> </ul>
Affordability	Affordability is assessed in line with our standard policy.
Customer Type	First time buyers only. Self-employed accepted with just 12-month trading history
Transaction Type	Purchase Only
Minimum Term / Maximum Term	5 years / 35 years
Minimum loan / Maximum Loan	£67,507/ £600,000
Minimum LTV / Maximum LTV	min LTV 90.01% excluding fee / max is 95% including fee
Location	England, Wales and mainland Scotland
Additional Documents	Developers Confirmation Letter
Contractors	Day rate & PAYE must have a minimum of 12 months contracting history
Temp /Agency/Zero Hours Contractors	24 months history with the same employer
Deposit	Acceptable deposits include: own resources, gifted cash or a combination of both. Builders Incentives are not allowed to form any part of the deposit.
Residency	All applicants must have been both resident in the UK for a minimum of 36 months and have held indefinite leave to remain for this full period at application. They must also not be protected persons.
Benefit income	Benefit income from Working Family Tax Credits, Family Tax Credits and Personal Independence Payments are acceptable to a maximum of 50% for affordability purposes. No other benefit income type is acceptable for the Deposit Unlock scheme and therefore cannot be used.
Maintenance income	100% of maintenance income is acceptable if fully evidenced for a minimum period of 6 months by way of bank statements. If this cannot be evidenced for a minimum 6 month period then no maintenance income should be used.

# Right to Buy Mortgage Products

We've expanded our product range!

Rate Term	Up to LTV	Clear	AAA	AA	A	BBB	Fee
5 Year Fixed	65%	6.84%	7.09%	7.39%	7.59%	7.79%	£1,495
	70%	6.89%	7.14%	7.44%	7.64%	7.84%	£1,495
	75%	6.94%	7.19%	7.49%	7.69%		£1,495

Rate Term	Up to LTV	Clear	AAA	AA	A	BBB	Fee
Reversion Rate	65%	8.55% (2.30% + BVR*)	8.69% (2.44% + BVR*)	8.85% (2.60% + BVR*)	8.99% (2.74% + BVR*)	9.15% (2.90% + BVR*)	£1,495
	70%	8.55% (2.30% + BVR*)	8.69% (2.44% + BVR*)	8.85% (2.60% + BVR*)	8.99% (2.74% + BVR*)	9.15% (2.90% + BVR*)	£1,495
	75%	8.70% (2.45% + BVR*)	8.85% (2.60% + BVR*)	9.00% (2.75% + BVR*)	9.15% (2.90% + BVR*)		£1,495

Bankruptcy/DRO/IVA A loading of 1% applies to customers that have had an IVA/Debt Relief Order or Bankruptcy discharged in the last 6 years Bankruptcy/DRO/IVA

Bluestone Standard Variable rate "BVR"	6.25%	The rate does not have a direct link to the Bank of England Base Rate (BBR), which is also reviewed regularly. Typically the BVR will move in line with BBR changes, but could also go up or down at any other point in time, as this is a variable rate set by Bluestone Mortgages and reviewed regularly
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ERC	Year 1	Year 2	Year 3	Year 4	Year 5
5 Year Fixed	3%	2.5%	2%	1%	0.5%

## Key Product Criteria

- Up to 75% LTV
- Available on residential 5 year fixed rate range
- Lend 100% of discounted purchase price, up to a max 75% of open market value
- Available in conjunction with all standard criteria



# Right to Buy Mortgage Products

We've expanded our Right To Buy Fees Free product range

Rate Term	Up to LTV	Clear	AAA	AA	A	BBB	Fee
5 Year Fixed	65%	7.19%	7.44%	7.74%	7.94%	8.14%	
	70%	7.24%	7.49%	7.79%	7.99%	8.19%	
	75%	7.29%	7.54%	7.84%	8.24%		

Rate Term	Up to LTV	Clear	AAA	AA	A	BBB	Fee
Reversion Rate	65%	8.95% (2.70% + BVR*)	9.09% (2.84% + BVR*)	9.25% (3.00% + BVR*)	9.39% (3.14% + BVR*)	9.55% (3.30% + BVR*)	
	70%	8.95% (2.70% + BVR*)	9.09% (2.84% + BVR*)	9.25% (3.00% + BVR*)	9.39% (3.14% + BVR*)	9.55% (3.30% + BVR*)	
	75%	9.10% (2.85% + BVR*)	9.25% (3.00% + BVR*)	9.40% (3.15% + BVR*)	9.55% (3.30% + BVR*)		

Bankruptcy/DRO/IVA

A loading of 1% applies to customers that have had an IVA/Debt Relief Order or Bankruptcy discharged in the last 6 years

Bankruptcy/DRO/IVA

Bluestone Standard Variable rate "BVR"	6.25%	The rate does not have a direct link to the Bank of England Base Rate (BBR), which is also reviewed regularly. Typically the BVR will move in line with BBR changes, but could also go up or down at any other point in time, as this is a variable rate set by Bluestone Mortgages and reviewed regularly	ERC	Year 1	Year 2	Year 3	Year 4	Year 5
			5 Year Fixed	3%	2.5%	2%	1%	0.5%

## Right to Buy Criteria

The Right to Buy scheme provides an opportunity for most council tenants to buy their home at a discounted price.

Right to Buy	Criteria
Property Types	<p>The maximum discount is £102,400 across England, except in London boroughs where it's £136,400 and increases each year in April in line with the consumer price index (CPI). Houses and flats attract a different level of discount but are both subject to the absolute caps above. Once the property is purchased the borrower may sell the property but if it's within 5 years of the purchase then a reducing proportion of the discount has to be repaid to the council.</p> <p><b>Houses</b> You get a 35% discount if you've been a public sector tenant for between 3 and 5 years. After 5 years, the discount goes up 1% for every extra year you've been a public sector tenant, up to a maximum of 70% or £102,400 across England and £136,400 in London boroughs (whichever is lower).</p> <p><b>Flats</b> You get a 50% discount if you've been a public sector tenant for between 3 and 5 years. After 5 years, the discount goes up by 2% for each extra year you've been a public sector tenant, up to a maximum of 70% or £102,400 across England and £136,400 in London boroughs (whichever is lower)</p> <p>Property types including construction must meet our standard criteria.</p>
Affordability	Affordability is assessed in line with our standard policy.
Customer Type	Council tenants - only those named on the Section 125 RTB Notice can be party to the application.
Transaction Type	Purchase only
Minimum Term / Maximum Term	5 years / 40 years
Minimum loan / Maximum Loan	£50,000 / £1,000,000
Maximum LTV	Up to 100% of the discounted purchase price and a maximum of 75% LTV of the open market value as advised by a Bluestones valuer.
Location	England only
Additional Documents	Section 125 RTB Notice will be required to be able to complete the initial underwrite.
How long is the mortgage offer valid for?	Offers will be valid for 4 months

# Valuation Fees and Application Criteria

## Valuation Fees

Property Value	Valuation Report Only	Valuation report plus Homebuyers Report	Valuation report plus Building Survey
£75,000 - £150,000	£220	£490	£780
£150,001 - £200,000	£245	£545	£875
£200,001 - £250,000	£270	£600	£915
£250,001 - £300,000	£295	£660	£955
£300,001 - £350,000	£320	£705	£1,005
£350,001 - £400,000	£345	£745	£1,065
£400,001 - £450,000	£370	£790	£1,115
£450,001 - £500,000	£395	£820	£1,170
£500,001 - £600,000	£530	£915	£1,295
£600,001 - £700,000	£630	£1,010	£1,425
£700,001 - £800,000	£695	£1,130	£1,545
£800,001 - £900,000	£755	£1,255	£1,670
£900,001 - £1,000,000	£870	£1,380	£1,795
£1,000,000 +	Price available on request	Price available on request	Price available on request
Retype	£60	Transcripts of Scottish Home Reports will be acceptable where the report has been carried out by a valuer on the Bluestone Mortgages panel	

## Loan

Loan	Criteria
Term	5 - 40 years
Max Loan Amount	Residential   £1,000,000
Repayment Type	Capital & Interest available on all loans
Mortgage Schemes not accepted	Homebuy/Key Worker Scheme/HTB in schemes not reported/ Shared Equity/Shared Ownership/Self Builds
Deposit	From own resources or gifted from close relative*
Portability	Not portable
Fees	Product fees can be added to the loan regardless of LTV. Restricted to maximum 85% LTV for Residential.

## Applicants

Applicants	Criteria
Maximum per application	4
Age at application	All applicants must be at least 20 years old
	For residential and affordability based applications, the term cannot take the applicants past their 75th Birthday.
Residency (main applicants only)	Permanent UK residency rights, permanent settled status. Resident in UK for at least 1 year, Please note that an application for settled status is not sufficient.
Applicants not accepted	Guarantors/Expats/Diplomats

### Fees Free Residential Remortgage

We offer a free basic valuation and no application fee across all residential remortgage applications:

The details within do not apply to scottish properties, where there are no free legals, but all Scottish remortgages will qualify for the £500 contribution to their solicitor costs.

#### Free basic legal fees

- E for E Remortgages
- Capital raising

#### £500 contribution

- Transfer of equity
- Unencumbered properties
- Debt consolidation

- A close family member is defined as a parent, child, grandparent, brother, sister, uncle, aunt, foster parent or legal guardian which includes step relatives.

# Tell us what you think

Here at Bluestone Mortgages, we pride ourselves not only on our service but communication and transparency with our brokers. Staying true to this, we'd really appreciate your honest feedback. If you could please take 60 seconds to write a review on the service you have received using Google Review or Trustpilot or both, we'd be very grateful!

Providing mortgage solutions for your customers is what we do best, not to mention helping thousands of customers secure their dream homes who have been turned down by high street lenders which is something we are very proud of. This feedback is invaluable and will help us to serve the broker community better by sharing your experiences of working with us during all parts of the application process.

We appreciate your business and want to make sure we understand what we did well and what we could do better in the future.

Leave a review



"We have found the process to be quick efficient and stress free and would highly recommend bluestone..."



Karen Staples

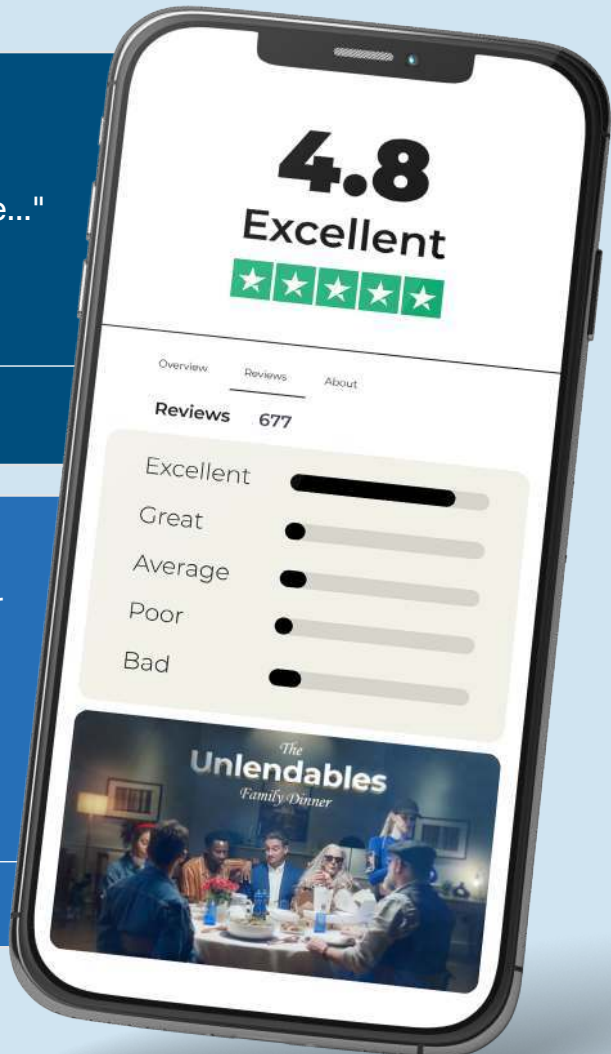
Rated 4.7 / 5

"A company that has real underwriters, that actually consider a persons circumstances rather than rely on a computer..."



Stuart Peate

Rated 4.7 / 5

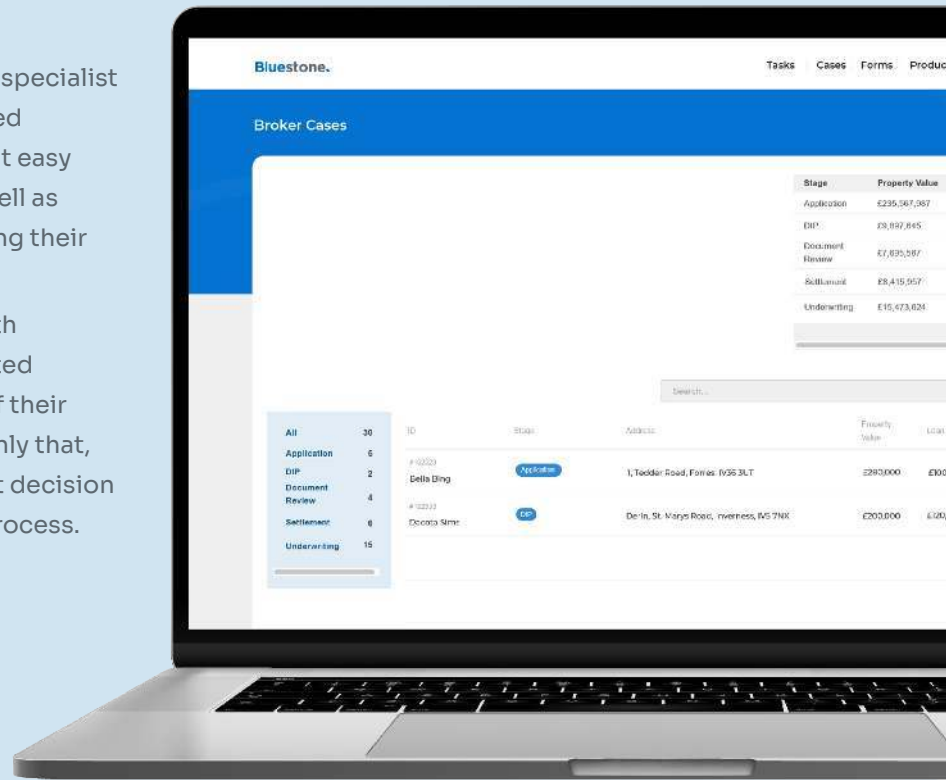


# Bluestone Broker Portal

## Our innovative broker portal

Our broker portal is changing the landscape of specialist lending. The new application process, controlled from your own central broker interface, makes it easy to manage the details of your client cases, as well as save significant amounts of time and effort along their application.

How? Our open banking approach, coupled with the ability to pull through your client's committed expenditure, allows for an accurate valuation of their household expenditures within minutes. Not only that, you can now gain an automated Experian credit decision for your clients considerably earlier on in the process.



Discover more

## What does our broker portal offer?

- **Automatic credit reports**

We've reformed the broker portal technology so that you can get a credit decision from Experian earlier on in the application process.

- **Automated committed expenditure**

Our broker portal will save you even more time when keying in an application by pulling through your client's committed expenditure, you just need to tick if the debt is being repaid.

- **Reduction in processing times**

Within minutes, you can gather accurate household expenditures using our Open Banking integration saving you time and ensuring accurate customer information..

If you have a case you would like to discuss, please get in touch

# Contact Details



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BM01 08/24 - Product rates effective as of 07/08/2024 (edited on 04/10)

Lines open 9.00am - 5.30pm Monday to Friday. Calls may be recorded.

Powered by Shawbrook Bank

Bluestone Mortgages Limited is authorised and regulated by the Financial Conduct Authority.  
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